

Electric Vehicle Procurement Support Menu

Free Consultative Services



Expert support to help Massachusetts businesses and municipalities save money, secure incentives and confidently electrify their fleet.



1 Ongoing, Hands-On Support

1a. Learn from Businesses Like Yours: Our team will connect you with other Massachusetts fleet operators who have already procured an electric vehicle (EV) to share best practices and learnings.

1b. Customized Procurement Checklist: Get a clear, step-by-step checklist tailored to your fleet, so you know exactly what to do before your first EV arrives.

2 Maximize Incentives and Rebates

2a. Identify Every Eligible Incentive: We identify all applicable state, federal, and utility rebates and guide you through applying so you don't leave money on the table.

2b. Access Grants with Confidence: We will flag State or Federal grants opportunities and can even support your application, helping you compete for funding.

2c. Publish Request for Proposals (RFP) or Request for Information (RFI): We'll create and manage requests for proposals, connect you with trusted providers, and help you choose the best fit for custom vehicles or infrastructure.

3 Vehicle Planning

3a. Get Competitive Vehicle Quotes: We connect you directly with manufacturers and dealers to get tailored pricing, no obligation required.

3b. Data-Driven Decisions: We provide temporary telematics devices to analyze your current fleet usage to identify which vehicles are best suited for EVs. We can also deploy temporary dataloggers on new electric vehicles so you can gain insights into how they are performing.

4 Charging and Infrastructure Made Easy

4a. Understand Your Site & Next Steps: We help interpret site assessments and build a clear, actionable plan.

4b. Connect with Your Utility: We connect you with your utility to confirm feasibility, timelines, and available funding for infrastructure upgrades.

4c. Compare Charging Providers: Get quotes from leading charging providers tailored to your operational needs, whether Level 2, DC Fast, or mobile charging.

5 Prepare Your Workforce

5a. Recommended Trainings: Our team will provide a list of recommended trainings for your staff including battery safety and high voltage training.



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